

Mark D. Radel

Objective	To obtain a real estate development position that combines my years of experience successfully managing major projects with my fondness for architecture and passion for real estate
Summary of Qualifications	<ul style="list-style-type: none">◆ Driven, natural leader with the capacity to adapt quickly to new situations and challenges◆ Strategic thinker; able to comprehend the big picture, but with an unsurpassed eye for detail◆ Strong communication skills, excellent presentation skills, and solid project management skills◆ Team player; enjoys working closely with others to solve difficult problems
Education	<p>University of Maryland, Robert H. Smith School of Business, College Park, MD MBA with a focus on Real Estate and Entrepreneurship, GPA 3.96, May 2006 (part-time program) Member of Beta Gamma Sigma, the national honor society for business students of high academic achievement</p> <p><i>Relevant Coursework</i> Real Estate Development, Real Estate Development Financing, Real Estate Development Cases, Executive Power & Negotiation, New Product Marketing, New Venture Creation, New Venture Financing</p> <p>Carnegie Mellon University, Tepper School of Business, Pittsburgh, PA BS in Industrial Management with a minor in Architecture, May 1996</p>
Real Estate Activities	<ul style="list-style-type: none">◆ Member of The Urban Land Institute (ULI), Young Leaders Group & Mentor Program◆ Vice President of Part-Time Affairs, Real Estate Association, Robert H. Smith School of Business◆ Coordinator of Real Estate Cluster, Alumni Mentor Program, Robert H. Smith School of Business◆ Industry Events – TrendLines DC (February 2006), Waterview Groundbreaking Ceremony (April 2005), RealShare Washington DC Conference (March 2005)
Professional Experience	<p>Hillel Foundation, Washington, DC – Associate Director of Information Technology October 2000 to June 2006</p> <p>Responsible for the Internet, intranet, and extranet environments of one of the largest international non-profit organizations dedicated to serving the needs of college students on campus:</p> <ul style="list-style-type: none">◆ Managed a team of Web professionals, including both permanent employees and contracted consultants.◆ Supervised growth of the Web presence from two sites to five sites, and from under 2,000 pages of content to over 4,500 pages, with an increase in pages viewed by more than 200% and visitors by almost 300%.◆ Established structure and processes for the department, increasing efficiency and improving response time.◆ Consulted on various other technology issues and advised on product and vendor selection, departmental budget, and other strategic decisions. <p>Anheuser-Busch Companies, St. Louis, MO – Senior MIS Business Analyst January 1998 to September 2000</p> <p>Promoted to a position of leadership on a high visibility, multi-million dollar program to build an advanced, secure network infrastructure and the associated Web environment for the Marketing & Sales division:</p> <ul style="list-style-type: none">◆ Recognized twice by the CIO with "Special Awards" for "exceptional effort, a willingness to take the extra step, dedication to quality, and commitment to excellence."◆ Served as the team leader of a highly successful implementation effort that involved thousands of users at more than 700 locations geographically dispersed throughout the United States and its territories.◆ Coordinated all interaction with more than a dozen vendors throughout the project life cycle, including the search for an appropriate vendor, the negotiation process, and the development of the final contracts.◆ Worked closely with other team members to gather and refine the business and technical requirements, develop a number of possible alternatives, analyze the potential solutions, and recommend a design. <p>Anheuser-Busch Companies, St. Louis, MO – MIS Management Trainee July 1996 to December 1997</p> <p>Selected for participation in the management training program of the information systems department of a major international brewing and entertainment corporation. Received extensive training on a range of management and technical subjects. Gained valuable experience while rotating through various technical areas.</p>
Computer Skills	MS Project, MS Visio, MS Excel, MS Access, MS Word, MS PowerPoint, Adobe Acrobat, Adobe PageMaker, MS Publisher, MS Outlook, Lotus Notes, Adobe PhotoShop, MS FrontPage